



Catching \$7,000 in Errors in Just One Week

Founded in 1968, King Heating, Cooling & Plumbing has built a reputation for quality service at a fair price, earning awards for both industry excellence and customer care.



Today, the company offers a full range of residential and commercial services but continues to uphold its original values of hard work, honesty, and lasting customer relationships.

The Challenge

King Heating, Cooling & Plumbing was processing 2,000–3,000 supplier invoices each month without reviewing them. Invoices were being approved and paid without validation, leaving the company exposed to overcharges. Leadership suspected overbilling but lacked visibility into pricing data and the resources to investigate.

3rd Armor uncovered overcharges we never would have found on our own. The savings paid for the service immediately—and now every invoice is validated with confidence.”

— Joe Clark, General Manager, King HVAC Systems

The Solution

3rd Armor's concierge invoice monitoring service gave King Heating, Cooling & Plumbing the visibility and control it needed. In the first week, the system flagged \$7,000 in errors on water heater invoices, securing immediate supplier credits. From then on, every invoice was reviewed before payment, giving the company full confidence in billing accuracy.

With 3rd Armor's concierge service, King Heating, Cooling & Plumbing doesn't have to lift a finger. 3rd Armor manages the process end to end, auditing every invoice and addressing every error—without adding work for staff.

Result

- Recovered \$7,000 in supplier credits within one week
- Stopped hidden overcharges across thousands of invoices
- Delivered peace of mind with full invoice visibility

To learn more about King Heating, Cooling & Plumbing, please visit www.kingheating.com

3rd Armor is a leading invoice auditing and cost recovery platform, specializing in automated invoice verification and supplier price monitoring for small, mid-market, and enterprise businesses. Our software provides unmatched accuracy in identifying overcharges, recovering lost dollars, and protecting margins with full visibility into every invoice.